



INNOVATIVE PRODUCT SOLUTIONS FOR A CHANGING WORKPLACE



BUSINESS INTERIORS



Steelcase®

Founded in 1912, Steelcase is over 100 years old.

Their innovation legacy began in 1914 when they received their first patent for the manufacturing process developed to make a strong, durable, low-cost fireproof wastebasket – a major innovation at that time.

Looking back, it's clear Steelcase has always been about looking forward. Their past, present and future are all about **turning insights into innovations** that unlock the promise of people at work and make the world a better place.

Enclosed is a selection of innovative product solutions and professional services for today's workplace available from **POI Business Interiors**.

If you would like any more information or have any questions, please feel free to contact us at your convenience.

Thank you.

POI Business Interiors Inc.

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BUSINESS INTERIORS

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ALTERNATIVE SITTING





BRODY

Brody, designed for Your Body, providing high performance comfort and support, the Brody WorkLounge features patented LiveLumbar™ technology - bringing thoughtful ergonomic design to the lounge posture.

The adjustable worksurface holds technology at eye level, reducing neck and shoulder strain.

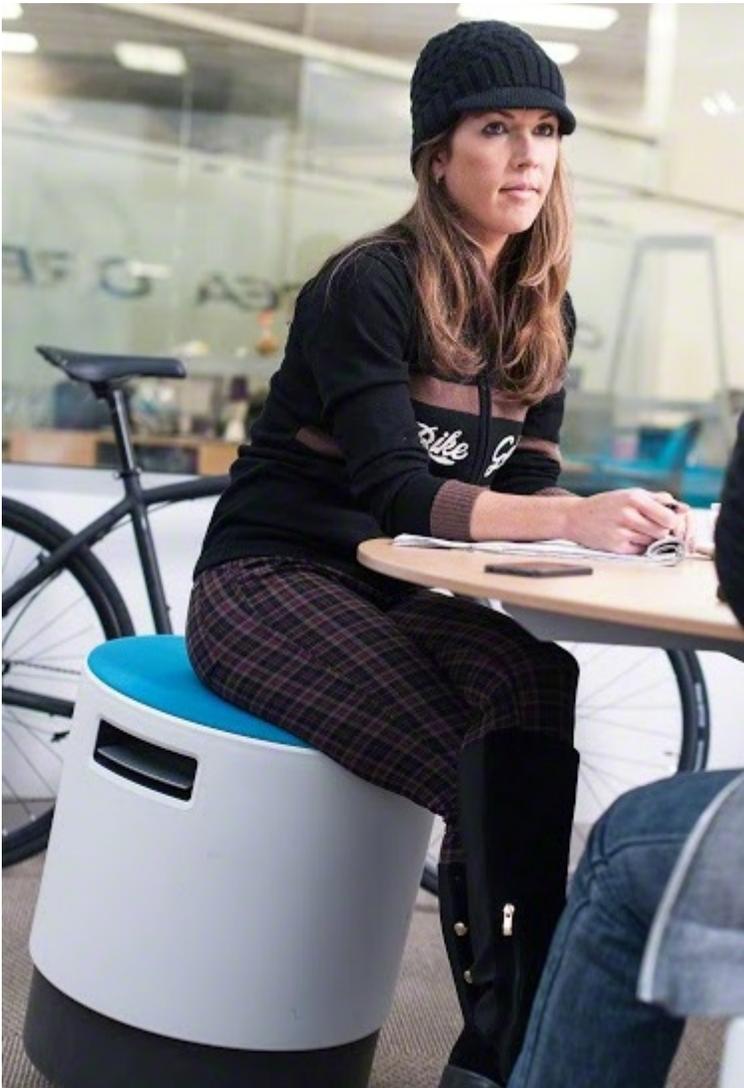
**IIDEX CANADA 2015
SILVER INNOVATION AWARD**



BUOY

Height-adjustable and designed to promote movement in the workplace, Buoy's curved base engages your core as you tilt, wobble and spin.

- Contoured base lets you tilt and swivel, engaging your core and encouraging active sitting posture.
- Five and a half inches of height adjustability with the lift of a lever
- 20 lbs. with a built-in handle, Buoy is designed to go wherever you go



FREE STAND

Free Stand is a stylish and durable worksurface that goes anywhere. Designed for anyone who has a tablet or laptop that needs somewhere to land comfortably, solo work in an office enclave or collaboration in a public space.

Generous work surface rotates to fit the style of the user and pairs with a foldable, height-adjustable design that hides away when work is done.

- Available in black
- Height adjustable from 20" to 27"
- Folds to 5" high



REGARD

Supporting Times of Transition

The **Regard system** was created to solve the challenges of today's waiting places, where people sit isolated, disconnected, uncomfortable and unproductive. Providing the right blend of solutions, Regard helps make these moments more meaningful by offering greater comfort, connection and privacy.

Designed to improve transition moments in healthcare waiting places, Regard also supports learning and working in libraries, cafes and other in-between spaces at education institutions and corporations.



ALIGHT

Bench Ottoman

Light scale for casual comfort. Can be mixed and matched with bench, round and corner versions.

Corner Ottoman

Partner Alight Corner Ottoman with Alight Bench to create bold reception areas and project rooms.

Round Ottoman

Measuring 24" across, Alight Round Ottoman works as a casual seat, footrest and even a quick worksurface.



COLLABORATION



VERB MOBILE WHITEBOARD

The **Verb whiteboard easel** allows for effective display, storage and presentation of Verb whiteboards, wherever collaboration might occur in the workplace. Multiple options for wall track and hooks provide even more opportunities for presentation.

Key Features

- Two tiers for content creation and display
- Fully-rotating casters
- Integrated handles
- Shelf tracks store boards
- Top and bottom rails store supplies
- Each wall hook holds two whiteboards and slides along the track



WHITEBOARDS: EDGE SERIES



An Unforgettable Benefit

People remember what they see. Steelcase **Premium Whiteboards** let you put your thoughts where others can see them. Draw a picture. Put up information, then build on it. People are 20% more likely to remember something if it's displayed on a wall. When everyone is sharing together, they're learning together. And everyone's on the same page.

Where Great Ideas Gather

Collaborating means sharing information. It means throwing ideas into the mix, or onto the wall. When people work together, innovation happens. Steelcase Premium Whiteboards use vertical space to bring people and ideas together. And since 82% of white collar workers pull up a chair and collaborate regularly, everyone needs the perfect place to gather 'round.



PRIVACY



BRODY

Designed for Your Brain

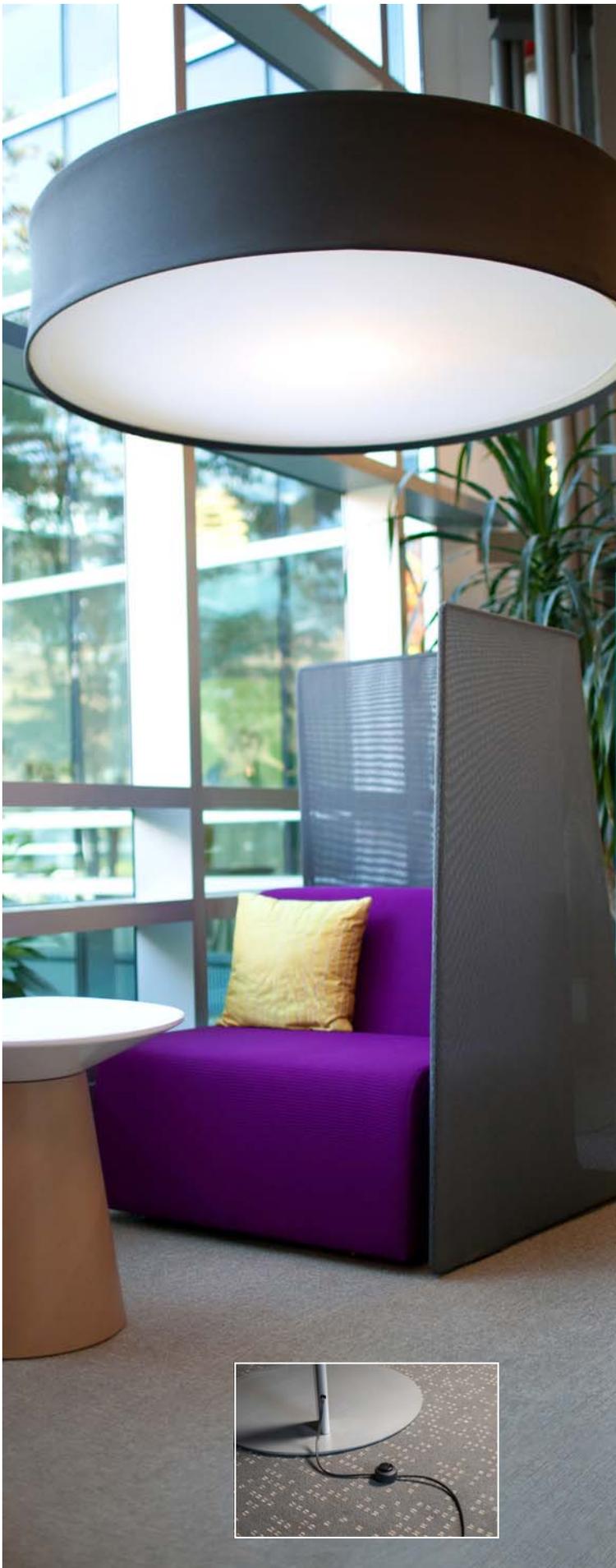
The ability to focus is a real challenge for today's workers and students. We get interrupted or distracted every 11 minutes and it takes over 23 minutes to get back on task.

The Brody WorkLounge:

- creates a shelter from visual distractions
- provides privacy
- provides an enhanced sense of psychological security

**IIDEX CANADA 2015
SILVER INNOVATION AWARD**





BIG LAMP

Turnstone's **Campfire Big Lamp** creates a warm, welcoming, space-defining canopy for any space.

- Soft, incandescent light
- Large 55" diameter fabric shade
- Creates a welcoming canopy to define a lounge workspace
- Fits any room with a ceiling height of 8 feet or more

CAMPFIRE SCREENS

Enclosed in mesh, turnstone's Campfire Screen creates an office oasis by providing semi-private boundaries, a mesh boundary that fits perfectly with the Big and Half Lounge.

- Adds privacy to lounge settings
- Perfect addition to Big Lounge and Half Lounge furniture
- Right hand and left hand available



QtPro

QtPro is a sound masking system engineered to provide exceptional sound masking in today's changing workplace.

QtPro is a direct-field sound masking system that is more efficient and effective than the older, traditional in-plenum systems.

QtPro is a complete enterprise solution supporting multiple zones. A variety of control modules and volume adjustable emitters help fine-tune the appropriate solutions for offices from thousands of square feet to hundreds of thousands of square feet. In addition to sound masking, QtPro supports music and paging. Network control provides the ability to adjust volume levels and access advanced features over a local network.



TECHNOLOGY



GESTURE TECHNOLOGY CHAIR



Gesture is the first chair designed to support our interactions with today's technologies. To best understand the body at work, we undertook a global posture study on six continents, observing over 2,000 people in a wide range of postures.

We discovered that new technologies combined with new behaviors led to nine new postures that are not adequately addressed by current seating solutions.

Gesture supports movement between devices and healthy postures when interacting with technology. The Gesture 360 arm moves like the human arm, which allows users to be supported in any position. Arms and shoulders remain supported when texting on a smartphone, typing on a keyboard or swiping on a tablet, helping to prevent "Text Neck™".

GESTURE IS TOP CHAIR

After a year of testing, *The Wirecutter* has named Gesture as the "Best Office Chair."



media:scape MOBILE

media:scape integrates technology and furniture to bring people, space and information together for greater collaboration and productivity than ever before.

Collaboration Transported

media:scape® mobile is a new addition to the media:scape family, transporting the media:scape experience anywhere in an organization.

Bring media:scape to a diverse range of settings, wherever collaboration may occur.



- Easily transport the media:scape experience anywhere four wheels will allow
- Optimized for small teams of 2-4 to collaborate without interruption
- media:scape mobile is always available. No cables to pass, remotes to lose, or software to install.
- With the 4 PUCKs in the media well, everyone at the table has equal access to share critical information
- Height adjustability supports various working postures and settings
- Distributed teams can be connected easily by integrating with HD videoconferencing
- Plug media:scape mobile into a standard 3 prong outlet to bring power to the monitor and the 4 power outlets inside the media well

media:scape MINI

media:scape® mini, a new member of the media:scape family that extends the media:scape experience into small and existing spaces.

media:scape mini can be placed on top of virtually any surface to transform the space into a high-performing collaborative environment.

Bring the media:scape experience to small enclaves, private offices or open plan team spaces, by simply placing media:scape mini on virtually any surface.

- With the 4 PUCKs in the media well, everyone at the table has equal access to share critical information
- Optimized for small teams of 2-4 to collaborate without interruption
- media:scape mini is always available. No cables to pass, remotes to lose or software to install.
- Plug media:scape mini into a standard three-prong outlet to bring power to the monitor and the 4 power outlets inside the media well



ēno

ēno combines analog and digital content, dry erase markers and digital ink with interactive whiteboard capabilities.

No cords, cables or costly installation, just straightforward technology that enhances presentation in any space. ēno supports third-party software and display tools without limiting functionality.

Versatile Collaboration

ēno interactive whiteboard adapts to any collaborative space, meeting the needs of today's evolving workplace. ēno makes sharing simple with an easy-to-use interface and bluetooth-enabled stylus. Share, save and distribute content with the most sustainable interactive whiteboard available.



EXPONENTS WHITEBOARD AND MOBILE DISPLAY

Simplify meetings and elevate conversation with the **Exponents whiteboard**. Carefully designed with technological capabilities and effortless portability, it brings mobility and function to any conference or meeting.

Available with a whiteboard in two different widths, or mediaboard with either mounting hardware and integrated storage or Steelcase media:scape technology.

- Handle on each end for easy movement throughout a space
- Integrated marker and eraser storage
- e3 ceramicsteel magnetic markerboard surface
- Painted metal base with complementary protective plastic bumpers
- Wood veneer or painted outer side frame trim panels
- Ships assembled



THREAD

Thread simplifies power distribution, providing power to the devices we use and the places where we work and learn.

ULTRA THIN

Thread offers a workplace solution unlike any other. Its ultra thin design lays nicely underneath the carpet.

At a height of just 3/16", Thread's power track seamlessly integrates into a space, providing power to furniture and users, without impacting foot traffic.

ULTRA SIMPLE

Thread's simple kit of parts provides power to any space - whether a lounge setting, café or touch-down area - allowing under-utilized real estate to work harder.

ULTRA FAST

Installing Thread is as easy as laying carpet, with modularity that makes it easy to reconfigure. Power can easily be added to new construction or retrofitted into existing spaces.

**IIDEX CANADA 2015
GOLD INNOVATION AWARD**





ROOM WIZARD

RoomWizard is a web-based meeting room scheduling system that solves the dilemma of booking rooms and connecting workers to meeting spaces.

RoomWizard is a scheduling system that provides a solution that manages open and closed collaborative spaces far more effectively than first-come-first-serve.

Now users can book rooms and reserve meeting spaces knowing there won't be a hitch, making it easy to get the most out of collaborative spaces.

RoomWizard provides information about room usage and patterns to help make smarter decisions about meeting spaces.



PowerPod

More than a powerful plug-in piece, the **PowerPod** is a designer desk accessory that provides electricity and organization in one contemporary package.

A designer desk accessory that's more than just a powerful plug-in piece, PowerPod is an artful solution to mundane tasks. Convenient tabletop access to six power outlets is combined with an accessory tray to provide power and organization in one elegant package. An energy-saving on/off switch and indicator light reduces vampire power consumption with built-in surge suppression.

Milk or silver finishes blend with any decor or setting.

- 6 power outlets
- UL Listed
- Surge suppression with circuit reset button on the underside
- Energy-saving on/off switch



SOTO COMPUTER SUPPORT

Whether at touchdown areas or shared spaces for collaboration, **SOTO desk accessories and office organization tools** bring organization to the workplace, increasing productivity in today's evolving offices.

TECHNOLOGY SUPPORT and COMPUTER SUPPORT

SOTO allows spaces to anticipate and accommodate shrinking technologies so users can access and share information from anywhere.

Technology support tools include:

- Launch Pad
- USB Charging Station

Meet more employee needs and utilizing vertical space in increasingly smaller work environments.

Computer support tools include:

- Monitor Bridge
- Laptop Shelf
- Ergo Edge
- Desk Pad



SOTO PERSONAL ORGANIZATION

SOTO personal organization and privacy solutions provide everything from scalable privacy to storage options for bags, laptops and other personal and professional items.

Personal organization + privacy tools include:

- Mobile Caddy
- Personal Pocket
- Personal Hook
- Functional Screen



LOW-PROFILE RAISED FLOOR

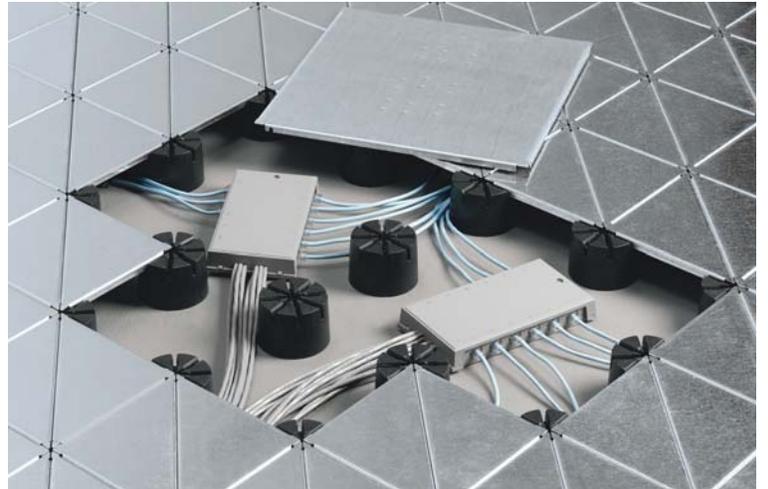
Small triangular tiles are elevated by thermoplastic supports that follow the contour of the concrete floor slab. The three-point support provides a stable footing that will not rock, buckle, or echo.

SPACE THAT MATTERS

2 1/2 inch profile conserves vertical space. Allows for easy access to power receptacles and data outlets.

ADJUSTABILITY THAT MATTERS

Supports collaborative work environments. No fasteners or adhesives required. Product can be easily removed, reconfigured, or relocated. Small triangular tiles provide a tight fit to the supports that eliminates rocking and noise.



WELLBEING



VICTOR2

Victor2 encourages recycling with upscale and streamlined aesthetics.

Steelcase's history of innovation and sustainability began 100 years ago. Victor, a metal waste basket, was designed to reduce fires caused by ashes in wicker wastebaskets.

Multiple surface material options allow you to blend across Steelcase product lines and create a culture of recycling in cafes, conference rooms and collaborative spaces.

Choose from 8 interchangeable inserts to create a recycling center that fits the needs of your space. The uniquely shaped inserts and recycling icons give clear direction for disposal and recycling.

Front access on the freestanding unit and rear access on the mobile unit makes servicing quick and effortless.



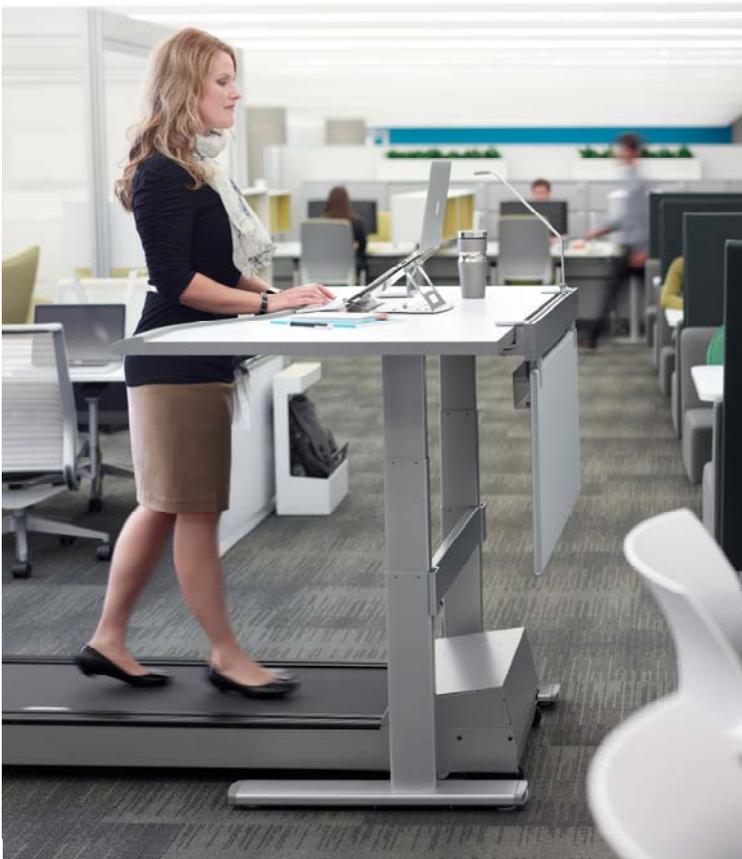
WALKSTATION

Movement throughout the day can contribute to an employee's wellbeing. And nothing gives employees the choice of physical activity in their work lives quite like **Walkstation treadmill desk**.

Workplaces designed for wellbeing incorporate spaces for sitting, standing and walking throughout the workday in order to support a variety of work modes. Ideal for shared workspaces, Walkstation can be placed in open areas to allow for easy access and collaborative use or enclosed for increased privacy.

Walkstation Details:

- Available as Walkstation or Sit-to-Walkstation
- Available with rectangular or wing surface
- Commercial-grade treadmill with quiet, high-torque motor
- Maximum speed of 2.0 mph, adjustable in 0.1 mph increments
- Patented Soft System® surface with Neoprene shock absorbers.
- Easy-to-use digital display and touch pad controller for table height, user weight and treadmill speed. Records and displays time, distance, speed and calories burned.
- Magnetic safety clip for automatic shutoff
- Precision balanced with 360 lb. dynamic load-bearing capacity
- Treadmill receiver plate for stability
- Optional SlatRail or Slatwall to accommodate adjustable monitor arm and worktools
- Optional Privacy/Modesty Screens address visual distraction
- Optional Cableway hides cables, cords and wires



POCKET

The **Pocket** mobile worksurface supports connectivity, from task to task and space to space.

Pocket is available with the following options:

- Fixed height
- Fixed height with 2 bins
- Fixed height with monitor mount
- Fixed height with monitor mount and technology bay
- Fixed height with iPad arm
- Adjustable height
- Adjustable height with iPad arm





ABOUT POI

POI Business Interiors is a privately held company that has been providing office, education and healthcare products and services to many of Canada's most respected organizations since 1953. POI was incorporated in 1958, in the Province of Ontario.

In May 2016, POI was once again designated a **Steelcase Platinum Partner**. This prestigious designation recognizes POI's ability to deliver a best-in-class customer experience. Platinum Partners must meet 8 criteria setting high standards for quality of service, performance, customer loyalty and community involvement.

POI was awarded the **Markham Board of Trade Business Excellence Award in High Quality Products and Service**.

POI is also the only Canadian distributor to be awarded **Steelcase's Exemplary Performance Award**. This prestigious award is based on our on-going ability to provide exemplary service levels to our mutual clients.

POI is proud to have been named one of **Canada's 50 Best Managed Companies** for four consecutive years.

www.poi.ca



OUR MISSION

POI exists to deliver value to our client partners by creating workplace environments with integrated solutions, a deep commitment to knowledge and unwavering customer support.

OUR BRAND PROMISE

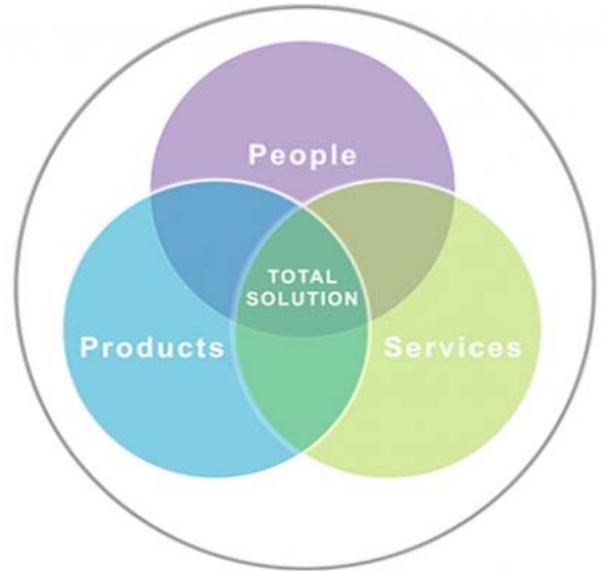
Environments and experiences that inspire.

POI SERVICES

POI exists to deliver value to our client partners by creating workplace environments and solutions with at deep commitment to knowledge and unwavering customer support.

Depending on the specific project, POI allocates the resources required to effectively ensure that the project is a success and that the client is 100% satisfied.

We deliver our services with an attitude of personal accountability. Our goal is to make our clients' experience pleasant and cost effective.



POI INTEGRATED SOLUTIONS DELIVERY



Relocation Services

- Walk-Through
- Planning Meetings
- Relocation Change Management
- Technical Services
- Packing and Protection
- Furniture and Furnishings
- Relocation
- Computer Disconnect & Reconnect
- Reconfiguration

AV Technology & Integration

- System Design
- AV Products & Installation
- Documentation & Integration with Furniture Solutions
- On-going Services Support

Office Furniture Requirements

- Furniture Trade-In
- Rental
- New / Used
- Leasing

Refreshing

- Repair & Cleaning Refurbishment
- Refinishing
- Re-upholstery

Preventative Maintenance Program

- Cleaning Furniture, Electronics & Computers; Key Programs

Art Consultation

- Supply and Installation

Facilities Decommissioning

- Clean-up
- Disposal
- Brokering / Buy-Back
- Environmentally Friendly
- Distribution

Warehousing

- Inventory Development
- Asset Management

Professional Organizing

- Office Organizing
- Work Flow
- File Management
- Time Management



INTEGRATED SOLUTIONS DELIVERY AV AND TECHNOLOGY INTEGRATION

POI's AV & Technology Integration Group develops and provides innovative products and services for your audio-visual plans and challenges. From boardrooms, to any size of collaborative space, from sound-masking, room reservation technology to installation / pulling of voice + data cabling, our team is available to provide the fully integrated technology and furniture solution that is right for you.



Our team of highly trained technicians has an unparalleled level of knowledge and expertise. They have completed hundreds of custom installations in the commercial, residential and house of worship markets.

Recent installations include Seneca College - a totally automated classroom for student / teacher - collaboration; Canadian Newswire – installation of a wireless audio / video / conferencing Boardroom; Budweiser Gardens – a complete retrofit of stadium monitors to allow for digital signage, and One Bloor Condo Project – installation of automation package for Platinum Level Suites.



INTEGRATED SOLUTIONS DELIVERY POI STUDIO

POI Studio is a team of professionals trained to provide creative workplace solutions to your organization. This team utilizes the latest technology for specification accuracy, rendering capabilities, communication and collaboration. They are experts at working with you and any consultants you engage to:

- Optimize your real estate
- Develop work settings that link your organization's people with their space, technology and work styles
- Assist in the visualization of the optimal workplace with renderings, product images, finish samples
- Recommend finishes for furniture and the physical space



RENDERINGS BY POI STUDIO

Our **interior designers** are qualified members of the provincially recognized association "ARIDO" (Association of Registered Interior Designers of Ontario) and the national organization, "IDC" (Interior Designers of Canada). They are BCIN certified in the province of Ontario and two are LEED accredited (LEED AP).

Our **technical product specialists** provide a diverse range of assistance to our clients, interior designers and architects to ensure all furniture projects proceed accurately and in a timely manner.

Their primary role is product and specification expertise that includes:

- Furniture inventory and re-application
- Furniture specifications
- Photorealistic renderings
- Plan and specification review
- Installation drawings
- Furniture Standards Manuals
- Product information and Resource



We are specialists in the contract furniture industry and offer you innovative planning solutions.



POI INTEGRATED SOLUTIONS DELIVERY

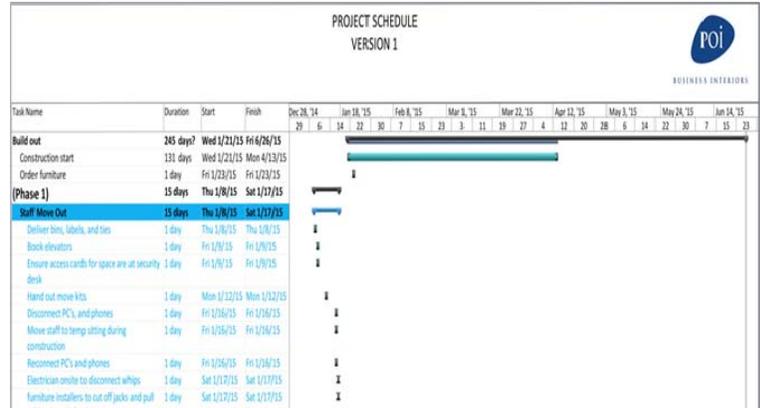
INTEGRATED SOLUTIONS DELIVERY RELOCATION MOVE MANAGEMENT

The **Relocation Move Management Team** understands that office moves are time consuming to plan, and have an impact on the company’s productivity if not managed correctly.

We take full ownership, making your move seamless.

POI has been providing office furniture, architectural products and related services since 1953. We have extensive experience in all aspects of relocation and change management.

POI takes a holistic approach when it comes to relocation move management by examining all factors that may affect the outcome.



We make it our goal to understand you and your business objectives so that we can tailor our services to meet and exceed your specific needs and expectations.

Our **Relocation Managers:**

- have experience providing a full range of relocation services to a wide variety of customers, large and small
- have excellent organizational skills, and are personable, detail-focused individuals
- care about doing a good job, and want to ensure that your relocation is efficient, effective, smooth and stress free for you
- have design and facilities backgrounds, so we possess in-depth knowledge of planning, design, construction, information technology, building codes, project scheduling, and sustainable principles and practices
- are proficient with current release software for Microsoft Project, AutoCAD, Word, Excel, PowerPoint
- have the necessary people skills to coordinate contractors, trades, and the various members of the Move Team
- understand budgets, and we know that doing it right the first time always saves you money



POI INTEGRATED SOLUTIONS DELIVERY

INTEGRATED SOLUTIONS DELIVERY MOVE SERVICES

THE POI DIFFERENCE

When POI began offering complete relocation and facilities services to the market place, we knew we would be different than the rest of the traditional move industry. In addition, we wanted to be the best solution in the market place for your total relocation needs. Over the last 10 years this part of POI's business has grown substantially but more importantly we have set new standards of excellence in the commercial relocation business.

The planning we start with, the tools and processes we use, the breadth of services we offer linked with the quality of our team and leadership in the field make us the right solution for your relocation needs. This applies whether the project is a large or small project, whether it is moving across the hall, across the street or to a new city.

SERVICE OFFERING

- Planning
- Packing/Unpacking Services
- Content Relocations
- Ergo Crates: Unique packing tool
- Move Supplies
- Furniture Relocations/Reconfigurations (all major manufacturers)
- Technology Relocations
- Disconnect/Reconnect of Technology
- Long Distance Shipping
- Furniture Refreshing/Repairs
- Facilities Decommissioning/E-waste
- Asset Management/Storage
- Ongoing Preventative Maintenance
- Warehouse Moves Including Racking





INTEGRATED SOLUTIONS DELIVERY ARCHITECTURAL SOLUTIONS

POI is committed to providing you the best interior architectural product solutions in the industry. Architectural Solutions (AS) include moveable walls, access floors and modular power. These products provide a superior alternative to traditional construction that's simpler to build, easier to change, compresses schedule, more environmentally responsible and much more cost-effective.

In response to the growing demand for these unique products, POI expanded the AS team to include:

- AS Team Lead
- AS Design Consultant
- AS Design Associate
- AS Technical Designer
- AS Project Manager

The **Architectural Solutions Specialist** will work with you to gain understanding of your requirements and will provide product recommendations tailored to your unique building envelope. Working with the Design Consultant, a best possible solution will be developed – from initial thought starters to final shop drawings.

POI's AS Project Manager, working with the end user and contractor, manages our architectural products business with a high level of site involvement pre and post order to ensure flawless project installs.



POI BUSINESS INTERIORS

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KITCHENER / WATERLOO / GOLDEN HORSESHOE SHOWROOM

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kw@poi.ca
Waterloo, Ontario N2V 1K4
Phone: 519.279.6858

NORTHERN ONTARIO OFFICES & SHOWROOMS

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